# ANNUAL REPORT 2017



#### CHAIRMAN'S REPORT

Your Board has had an active year reviewing our current methods. We are looking to be more effective in promoting the future of the sport.

Auckland Bowls continues to organise competitions for its members involving 38 separate events with total entries exceeding 5000 participants. The most popular event was Saturday Interclub with over 750 players. It is noteworthy that the Auckland College Pairs Championship attracted 32 boys and 31 girls pairs. The World Masters Games was a highlight of the later part of the season. Well done to Carlton Cornwall, Mt Eden and Remuera for hosting this event.

The Trusts NZ Open tournament continues to be a major sporting event popular with over 1100 entries with excellent TV coverage and good management by our staff and the Blockhouse Bay Bowling Club.

The major initiative this year has been our promotion of development agreements with clubs. This promotion has been a mixed success with three agreements in place and others under discussion. We will need to provide better communication, more proactive leadership and greater management focus in the coming year on ways to assist clubs to be successful and sustainable.

It is time for members to have a more realistic idea of the facts, risks and opportunities involved in Auckland Bowls financial arrangements. For that reason we have restructured our financial reporting format this year to describe the net cost of our main activities rather than the old style mixture of costs unrelated to what is being produced. The current funding of Auckland Bowls activities is totally reliant on continuing income from grants, fundraising and sponsorship. Basic events and competitions run at a loss even when our total affiliation fee income is allocated to this activity.

The Board has recently decided that it is time for it to take a more proactive leadership role in involving clubs to come to grips with how to promote and develop the sport.

Over the last seven years seven of the original 52 clubs have closed. Only 10 clubs have increased their membership with 42 losing members. It is significant that some of these 42 clubs have lost between half and two thirds of their members with the average club losing over one third of their members. Also 19 of the 45 current clubs have made no return of their financial performance under Incorporated Society requirements. Of the 26 that have made returns, seven are showing a loss before depreciation and 12 are showing a loss after depreciation. The focus of many club's resources and arrangements is on survival but that plan isn't working.

There has been a recent emphasis on promoting social/casual/corporate bowls with such participant numbers reaching about 18,000. Under the current model the

potential for increasing these participants is limited by the availability and skill of the dwindling numbers of individual club volunteers and the suitability of formats and existing facilities.

If the 17 clubs that own their own properties were to



Bruce Anderson CHAIRMAN

manage their assets in such a way as to create with other adjacent clubs a number of first class facilities strategically placed around Auckland the sport would be well placed for the future. On the other hand if such clubs simply develop their own sometimes limited sites without regard to developing hubs for the sport as a whole a major opportunity will be lost.

Auckland Bowls and club leaders need to work together, take a fresh approach and marshal resources to enable us to promote and develop the sport rather than just allowing the current trends to reach an inevitable conclusion.

Delegates on the evening of our AGM will have the opportunity after the formal business is concluded to hear and discuss our presentation on how we can make a positive effort to work together so clubs and grouping of clubs can be successful and sustainable.

We are indebted to all Board members for their willing contribution- especially to Murray Doreen for his energy as President, ably assisted by Jill Fraser as Vice President. Both have kept closely in touch with members throughout the year. Murray also acted as Board Chairman until October 2016 when I was appointed.

It is with sadness that I report that two of our valued Board members Peter McKechnie and Ieremia (Chris) Salesa passed away on 7th June.

Peter has made a significant contribution to many areas of bowling in Auckland over the years. As a Board member we always appreciated his clear thinking and ability to sum things up so succinctly. Chris joined the Board during the year and has given voice to Pacifica views as well as high performance bowling aspects. Our thoughts are with the family and friends of both Peter and Chris.

I wish to express thanks to our small management team of General Manager Phil Vyver, Kristina Fry, Mia Smith and Paul Tuckley for their important contributions.

We also want to highlight and thank all the many unsung volunteers carrying out important roles running Auckland Bowls Committees, Associations and events and those who have willingly given advice and much appreciated assistance.

#### GENERAL MANAGER'S REPORT

Auckland Bowls has had a tough year both on and off the green. Following the highs of last year with wins by the Auckland Men's Representatives Side and an overall growth in participation numbers 2016-2017 has been less positive.

Membership numbers have continued to decline from 4807 last year down to 4587, a loss of 220 members. The casual participant market has also come back from the highs of last year with a decline of 1005 participants down to 17,194. However these figures are still 22% higher than five years ago.

The Club Development Agreements have been promoted to all clubs. Whilst the initial take up has been slow, it is encouraging that a number of clubs are working through this process and considering ways that they can promote and grow participation and membership.

This remains a major priority for Auckland Bowls. If we have strong clubs then we will have a strong sport. We must work together if we are to achieve this aim.

Congratulations to the Howick and Howick Women's Bowling Clubs who have now formally amalgamated. It is also pleasing that Onehunga with Hillsboro and Hillsboro Women have agreed to amalgamate under a new name for next season. Watch this space!

We also welcome Papatoetoe Hunters Corner Bowling Club to our Centre following Bowls NZ approval for this club to transfer from Counties Manukau.

#### STRATEGIC PLAN

We have once again had a thorough review of the Auckland Bowls Strategic Plan as we try to unlock the formula that will enable our sport to succeed for many years to come.

Fundamentally our vision remains the same – we want 'More people playing bowls more often'.

Under our purpose to 'Lead and develop the growth of bowls in Auckland' we have five strategic goals to achieve over the next three years:

- 1. Ensure a sustainable network of clubs
- 2. Communicate effectively with all partners and increase the profile of bowls in Auckland
- 3. Increase participation by providing quality bowling experiences
- 4. Develop and maintain key partnerships with enable us to achieve success
- 5. Develop the infrastructure that enables Auckland Bowls to deliver an excellent service

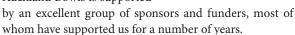
The feedback that has been provided by members through a club forum and an online survey has been used extensively to inform our plan. Thank you to those members that provided input to this process. Consistent themes of leadership, communication and growth came through in

the feedback. These have all been included in the plan.

The presentation at the conclusion of the AGM will provide more detail.

## OUR SPONSORS AND FUNDERS

Auckland Bowls is supported



Phil Vyver GENERAL MANAGER

The Trusts have continued their support of The Trusts New Zealand Open and together with the event sponsors – Ryman Healthcare, Aero Bowls, Dilmah, Hunter Bowls, Auckland Council, The Trusts Community Foundation and Blue Waters Community Trust - help to make this event a success.

Blue Waters Community Trust remains a significant contributor to Auckland Bowls and we thank the Trustees for their ongoing commitment to bowls in Auckland.

#### FINANCE

The financial year has been successful with an operating surplus of \$24,711 recorded (2016: \$36,343). This includes a donation from the Mission Bay Bowling Club of \$25,852 following their closure. Thank you to Mission Bay for this contribution. These funds have not yet been spent but we are required to declare the income in the year it is received. Plans will be made for the appropriate expenditure of these funds. When the cost of depreciation and income from the Kimberley Investment Fund is added, an overall surplus of \$80,541 has been achieved – a significant improvement on last year (\$8,938).

The format of the Statement of Financial Performance has been revised to more accurately show the work that is undertaken by Auckland Bowls and the income and expenditure related to each. The key headings are:

- Events
- Club Development and Support
- High Performance
- Youth Bowls
- New Zealand Open
- Fundraising and Administration

This format highlights the importance of outside funding to Auckland Bowls with all but Fundraising and Administration running at a loss.

Club Levies make up just 5.5% of total income and have been entirely allocated to Event Income. Bowls NZ run a breakeven budget for events. Noting the current deficit of \$96,000, if we were to follow this model the income and/or expenditure would need to significantly change if we are to achieve a breakeven result.

The Board has proposed a small increase to the Club Levies of \$2 per member to take the fee from \$16 to \$18 + GST. The fee charged by Auckland Bowls remains the lowest of any Centre in the country – even when taking into account the proposed increase.

The Balance Sheet remains very strong. The funds held and managed by the Kimberley Investment Committee (see separate report) continue to grow at a steady rate, with an impressive 10.52% return for the year.

#### MARKETING

In line with the Strategic Plan, marketing has become a much greater focus for Auckland Bowls. During the year Paul Tuckley joined the staff as Marketing Executive. This has been a major step forward. A Marketing Plan has now been written and a number of key tasks are underway.

The first project has been to conduct market research with the objective to identify the perceptions of non-bowlers to the game of bowls and to understand reasons behind why they don't play and what would attract them to the play the game. The results will then help better inform how we should be promoting bowls.

A number of other initiatives will be rolled out over the next 12 months that will assist Auckland Bowls and clubs to better promote the sport.

#### THE TRUSTS NEW ZEALAND OPEN 2017

The event was held in February for the first time. A key reason was the better weather. Unfortunately Mother Nature had other ideas and the tournament was significantly affected by rain. But with a lot of hard work from both staff and the huge number of volunteers we managed to pull off another successful tournament. Thank you to all involved.

The Trusts New Zealand Open remains a significant event on the bowls calendar each year, not just for current bowlers but as a way to promote and attract new participants to our sport. Live television coverage provided by Sky TV is an important component of the event.

In 2018 we will again be running the event in February but the weather will be better!

#### **UMPIRES**

Thank you to each and every umpire that has officiated over the past year. Whether it be once or many times your support is greatly appreciated! Put simply we could not run our events without you! This season saw an increased number of appointments with Auckland hosting the National Interclub as well as the World Masters Games.

More umpires are required however, and I know this is an area that the Umpires Association has been working on. If you would like to be an umpire or measurer then put your



hand up and get involved! There is a pathway that can lead you right through to officiating at World Bowls if that is what you want to achieve.

#### EVENTS AND OPERATIONS COMMITTEE

To the Operations Committee members, Chairperson Jill Fraser, Helen Blick, Paulene Murdoch and Mia Smith, Auckland Bowls Events Manager, a very big thank you for your assistance in the running of all the events this season and also for your support and expertise whenever required. Thank you to John Ross, Alison Rennie and Nick Bell who were also on the committee earlier in the year.

The season saw 2,188 (2016: 2,212) entrants in Auckland Bowls run events for a total of 5,419 (2016: 5,545) participants. Although this is a slight decrease on the previous season, this is largely due to The Trusts New Zealand Open. Most Centre Events actually had an increase in entries this season resulting in 4% growth which is very pleasing.

#### YOUTH

The Schools Programme has had a challenging year with College Sport considering whether or not bowls should continue to be recognised as a sport at Secondary School level. Thankfully with the support of a number of schools we were able to convince them that bowls did have a place.

The Auckland Secondary Schools Pairs Championships drew 63 teams and was played with great enjoyment and competitiveness on all three greens at Carlton Cornwall. It was a pleasure to see so many young people enjoying our sport.

This is just the beginning however and more needs to be done in this area throughout 2017 and beyond.

#### **THANKS**

Thank you to the staff of Auckland Bowls, Mia Smith, Kristina Fry and Paul Tuckley for your hard work throughout the year. I would also like to thank Shelley Hodgkinson, who finished with Auckland Bowls at the end of March. Shelley has made a great contribution to Club Development over the past five years.

Finally I wish to express my thanks to the Board of Auckland Bowls under the leadership of Bruce Anderson and earlier in the year, Murray Dorreen.

Phil Vyver GENERAL MANAGER

# AUCKLAND BOWLS INCORPORATED FINANCIAL REPORTS FOR THE YEAR ENDED 30TH APRIL 2017

CONTENTS	PAGE
STATEMENT OF SERVICE PERFORMANCE	1
STATEMENT OF FINANCIAL PERFORMANCE - GENERAL FUND	2
STATEMENT OF FINANCIAL PERFORMANCE - KIMBERLEY FUND	4
STATEMENT OF MOVEMENTS IN EQUITY	4
STATEMENT OF FINANCIAL POSITION	5
STATEMENT OF CASH FLOWS	6
NOTES TO THE FINANCIAL REPORTS	7
AUDITOR'S REPORT	11

#### Auckland Bowls Incorporated Statement of Service Performance For the Year Ended 30th April 2017

**Legal Name of Entity:** 

Auckland Bowls Incorporated

Type of Entity:

Incorporated Society - No 222253

#### **Entity's Purpose:**

Auckland Bowls is the regional governing body for lawn bowls and is committed to delivering a sport that is enjoyable, entertaining and accessible to the people of Auckland and visitors to our region. We are committed to more people playing Bowls more often.

#### **Entity's Mission:**

Lead and develop the growth of Bowls in Auckland

#### **Entity's Structure:**

Auckland Bowls is governed by a seven person Board, with the President and Vice President elected by the members; and five independent Board Members recommended to the AGM for appointment by the Selection Panel in accordance with the Constitution. Auckland Bowls currently has a staff of three fulltime and one part-time person, who are based at the office at the Mt Eden Bowling Club.

#### Main Source of Income:

Income is generated in the main through membership fees, grants, sponsorship, contracts and event based activity.

#### **Entity's Reliance on Volunteers and Donated Goods or Services:**

Like many not-for-profit organisations, Auckland Bowls is dependent on volunteers who assist with all facets of delivering the sport to the members and participants. Without these volunteers the organisation could not function.

#### **Description of the Entity's Outcomes:**

Auckland Bowls is responsible for the administration, promotion and development of the Game of Bowls within its defined boundaries. This includes providing support services for its affiliated clubs; events and tournaments for members and visiting participants; and to promote and grow the sport.

#### Description and Quantification of the Entity's Outputs:

Auckland Bowls has a combined membership and participation base of 21,766 (2016: 23,006). The total number of entries in Auckland Bowls run events was 2,188 (2016: 2,212), for a total of 5,419 participants (2016: 5,545).

#### Additional Information

Auckland Bowls was first established in 1896 and has 45 affiliated clubs. It covers the geographical area from the Auckland Harbour Bridge in the north; to Papatoetoe in the south; from Piha in the west; to Maraetai in the east.

Physical Address: 17 Stokes Road, Mt Eden, Auckland

Postal Address: PO Box 74 077, Greenlane, Auckland, 1546

**Phone:** 09 623 3555 Fax: 09 623 3552

 Email:
 info@aucklandbowls.co.nz

 Website:
 www.aucklandbowls.co.nz

Facebook: www.facebook.com/AkBowls

## Auckland Bowls Incorporated Statement of Financial Performance - General Fund For the Year Ended 30th April 2017

For the Year Ended 30th Apri	l 2017				
	Note		2017		2016
		\$	\$	\$	\$
Events - Revenue					
Award Function		6,330		5,913	
Centre Events		67,779		64,781	
Club Levies	3	42,253	116,362	43,596	114,289
Less Events - Expenditure					
Award Function		9,719		8,647	
Centre Events		79,887		64,583	
Staff and Overheads - 30%	8	122,890	212,496	148,042	221,271
			(96,133)		(106,982)
Club Development and Support - Rever	nue		22,500		-
Less Club Development and Support - E	xpenditure				
Advertising and Promotion		51,052		56,334	
Consultancy		14,807		5,801	
Club Support		29,200		-	
Rawhiti Club Development		22,500		-	
Greens		2,531		724	
Travel and Accommodation		2,372		-	
Staff and Overheads - 31%	8	126,986	249,448	152,976	215,835
			(226,948)		(215,835)
High Performance - Revenue			361		-
Less High Performance - Expenditure					
Representative Programme		40,911		24,142	
Coaching		826		1,859	
Staff and Overheads - 2%	8	8,193	49,930	9,869	35,871
	8.5		(49,569)		(35,871)
Youth Bowls - Revenue			29,235		7,067
Less Youth Bowls - Expenditure					
Youth Bowls Costs		478		18,609	
Staff and Overheads - 2%	8	8,193	8,671	9,869	28,478
			20,564		(21,412)
NZ Open - Revenue			117,833		119,163
Less NZ Open - Expenditure					
Marketing and Promotion		42,768		48,720	
Event Costs		36,705		39,738	
Prize money		40,005		39,805	
Staff and Overheads - 9%	8	36,867	156,344	44,412	172,675
			(38,511)	,	(53,513)
			. ,,		(,0-0)

#### **Auckland Bowls Incorporated**

Statement of Financial Performance - General Fund continued

For the Year Ended 30th April 2017

	Note		2017		2016
		\$	\$	\$	\$
Fundraising and Administration - Revenue					
External Contracts		31,500		46,800	
Grants and Sponsorship		470,889		453,804	
Gain on sale of Assets Interest and Dividends		- 19,424	521,813	894 24,074	F2F F72
		19,424	321,013	24,074	525,572
Less Fundraising and Administration - Expe					
Staff and Overheads - 26%	8	106,504	106,504	128,303	128,303
			415,309		397,269
Net Surplus / (Deficit) Before Depreciation			24,711		(36,343)
Less Depreciation			62,008		63,545
Net Surplus / (Deficit) after Depreciation			(37,296)		(99,887)
Add Kimberley Interest (Net of Fees)	5		117,838		108,825
Net Surplus / (Deficit)			80,541		8,938
Represented by:					
Total Income			808,104		766,090
Less Total Expenses		S=	783,393		802,433
Net Surplus / (Deficit) Before Depreciation		<del>.</del>	24,711		(36,343)
Less Depreciation			62,008		63,545
Net Surplus / (Deficit) after Depreciation		() <del>-</del>	(37,296)		(99,887)
Add Kimberley Interest (Net of Fees)	5		117,838		108,825
Net Surplus / (Deficit)			80,541		8,938

**Auckland Bowls Incorporated** 

Statement of Financial Performance - Kimberley Fund

For the Year Ended 30th April 2017

	Note	2017	2016
		\$	\$
REVENUE			
Income Received (Net)	5	117,838	108,825
Total Income		117,838	108,825
NET SURPLUS		117,838	108,825

Auckland Bowls Incorporated Statement of Movements in Equity For the Year Ended 30th April 2017

Note	2017	2016
	\$	\$
EQUITY AT START OF YEAR	4,321,170	4,205,214
SURPLUS & REVALUATIONS		
Net Surplus	80,541	8,938
Movement in Revaluation Reserve - Kimberley Fund	296,738	107,019
Total Recognised Revenues and Expenses	377,279	115,957
EQUITY AT END OF YEAR	4,698,449	4,321,170

#### Auckland Bowls Incorporated Statement of Financial Position For the Year Ended 30th April 2017

TO THE TOUR MEETINGS WELL TOUR				
	Note	2 112	2017	2016
			\$	\$
CURRENT ASSETS				
ASB Bank Limited			81,784	86,992
Accounts Receivable			5,750	5,100
Auckland Bowls Fund	5		573,362	643,100
Total Current Assets			660,897	735,192
NON-CURRENT ASSETS				
Fixed Assets	4		52,378	100,684
Rawhiti Club Grants	6		8,400	172,422
Rawhiti Fund	6		5,636,648	5,456,270
Kimberley Fund	5		4,380,908	3,966,332
Total Non-Current Assets	_		10,078,334	9,695,708
TOTAL ASSETS			10,739,231	10,430,901
CURRENT LIABILITIES				
Accounts Payable			49,934	31,039
Rawhiti Club Grants	6		8,400	172,422
Grants Received in Advance	11		405,400	450,000
Total Current Liabilities	oloula		463,734	653,461
			403,134	055,401
NON-CURRENT LIABILITIES				
Rawhiti Fund - General			3,099,548	5,456,270
Rawhiti Fund - Club Development Agreement	S		2,477,500	-
Total Non-Current Liabilities	_	0=	5,577,048	5,456,270
			_,,	0,100,010
TOTAL LIABILITIES		-	6,040,782	6,109,731
NET ASSETS / (LIABILITIES)			4,698,449	4,321,170
		•		
Represented by:				
EQUITY				
Retained Earnings			3,904,701	3,824,160
Investment Revaluation Reserve	7		793,748	497,010
TOTAL EQUITY		-	4 500 440	1 204 470
TOTAL EQUIT		-	4,698,449	4,321,170
1			17	
On behalf of the board:			. //	
211		A		n
FJ. Shelm			7/1/	n
1		-/1.	W	+/
Date: 2-6-17		Date:	12-1	-17
~			0	-11

#### Auckland Bowls Incorporated Statement of Cash Flows For the Year Ended 30th April 2017

Note	2017 \$	2016 \$
Cash Flows from Operating Activities		
Receipts from customers	688,614	822,386
Payments to suppliers and employees	(764,498)	(812,544)
Cash receipts from interest	14,876	24,074
Kimberley Fund Interest	117,838	108,825
Total Cash Flows from Operating Activities	56,830	142,741
	·	,
Cash Flows from Investing Activities		
Proceeds from sale of property, plant and equipment	-	5,000
Payment for property, plant and equipment	(13,702)	(46,615)
Kimberley Fund Interest reinvested	(117,838)	(108,825)
Rawhiti Sale Proceeds	6,991	6,523,865
Rawhiti Distributions to Clubs	(164,022)	(930,575)
Rawhiti Funds Reinvested in Term Deposits	(6,991)	(5,628,692)
Interest Received from Rawhiti Fund	173,387	56,802
Auckland Bowls Management Fees	(9,600)	(21,400)
Total Cash Flows from Investing Activities	(131,775)	(150,440)
Net Cash Flows	(74,945)	(7,700)
Cash Balances		
Cash and cash equivalents at beginning of period	730,092	737,792
Cash and cash equivalents at end of period	655,147	730,092
Net change in cash for period	(74,945)	(7,700)

#### 1. STATEMENT OF ACCOUNTING POLICIES

#### **GENERAL ACCOUNTING POLICIES**

The measurement base adopted is that of historical cost. Reliance is placed on the fact that the business is a going concern.

Auckland Bowls Incorporated has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Financial Reports are reported using the accrual basis of accounting. The Financial Reports are prepared under the assumption that the entity will continue to operate in the foreseeable future.

#### **Specific Accounting Policies**

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied.

#### (a) Valuation of Assets

Fixed Assets have been recorded at cost less accumulated depreciation.

Listed investments have been recorded at market value (refer notes 5 and 6). Movements in market value of listed investments are reflected in the Investment Revaluation Reserve. Other investments are valued at cost plus accrued interest.

Accounts Receivable have been recorded at estimated realisable value. Where a debt has been considered irrecoverable, it has been written off in the Statement of Financial Performance.

#### (b) Depreciation of Fixed Assets

Fixed Assets have been depreciated on a diminishing value basis over the expected life of the asset with the exception of Leasehold Improvements which are being depreciated over the anticipated term of the tenancy lease.

#### (c) Goods and Services Tax

All amounts are recorded exclusive of GST, except for Debtors and Creditors which are stated inclusive of GST.

#### (d) Tax

Auckland Bowls is an Incorporated Society and an amateur sports body and has been granted exemption from income tax by Inland Revenue under Section CB 4 (1) (h) of the Income Tax Act 1994.

#### (e) Leases

Operating lease payments, where the lessors effectively retain substantially all of the risks and benefits of ownership, are included in the determination of the net surplus in equal instalments over the lease term.

#### (f) Changes in Accounting Policies

There have been no changes in accounting policies during the financial year.

#### 2. NET SURPLUS / (DEFICIT)

The Net Surplus / (Deficit) for the year has been determined after charging:

	2017	2016
	\$	\$
Audit Fees	6,300	6,300
Rental of Premises	29,429	29,995

#### 3. CLUB LEVIES

The Bowls New Zealand levy of \$84,967 (2016: \$88,529) has been offset against Club Levies received.

#### 4. FIXED ASSETS

	2017	2016
	\$	\$
Motor Vehicles	*	Ψ
At Cost	74,307	74,307
Less Accumulated Depreciation	(35,348)	(24,179)
·	38,959	50,128
Office Equipment		
At Cost	65,578	51,876
Less Accumulated Depreciation	(52,160)	(48,264)
'	13,418	3,612
Leasehold Improvements		-,
At Cost	356,651	356,651
Less Accumulated Depreciation	(356,651)	(309,706)
	-	46,944
		,.
Total Fixed Assets	52,378	100,684
5. INVESTMENTS		
	2017	2016
	\$	\$
Kimberley Fund:		
First NZ Capital Securities Limited	4,380,908	3,816,332
UDC Finance Limited	-	150,000
Total Kimberley Fund	4,380,908	3,966,332
Auckland Bowls Fund:		
ASB Bank Limited	400.000	
	120,000	-
Heartland New Zealand Limited	270,568	538,443
UDC Finance Limited	80,000	104,372
Rabobank New Zealand Limited	102,794	286
Total Auckland Bowls Fund	573,362	643,100
Total Investments	4,954,270	4,609,432

	2017 \$	2016 \$
Kimberley Fund	•	·
Opening Balance	3,966,332	3,750,488
Interest (Net of Fees)	117,838	108,825
Increase/(Decrease) in Market Value of Investments	296,738	107,019
Balance in Kimberley Fund	4,380,908	3,966,332

#### 6. RAWHITI PROCEEDS

At an SGM of the Rawhiti Bowling Club (RBC) on 28th September 2014 the members resolved to transfer certain assets (\$5,413,867.92) to ABI to establish a Fund to be known as the Rawhiti Fund. The Rawhiti Fund is administered by ABI in accordance with the Deed of Agreement made between RBC and ABI dated 11th May 2015.

At the same SGM a separate sum of \$1,109,997 was set aside for specific grants to be given to clubs where members of RBC had joined. ABI is managing these funds on behalf of RBC. Under the agreement ABI received an initial fee of \$7,000, plus the ongoing interest whilst the funds remain under ABI management. Following distributions to approved clubs the fund balance is \$8,400 (2016: \$172,422).

	2017	2016
	\$	\$
Rawhiti Fund		
ANZ Bank Limited	1,794,561	1,750,000
ASB Bank Limited	2,092,087	1,956,270
Rabobank New Zealand Limited	1,750,000	1,750,000
Balance in Rawhiti Fund	5,636,648	5,456,270
Rawhiti Club Grants		
Opening Balance	172,422	1,109,997
Auckland Bowls Management Fee	-	(7,000)
Distributions to Clubs	(164,022)	(930,575)
Balance in Rawhiti Club Grants	8,400	172,422
7. INVESTMENT REVALUATION RESERVE		
	2017	2016
	\$	\$
Opening Balance	497,010	389,991
Increase/(Decrease) in Market Value of Investments	296,738	107,019
Closing Balance	793,748	497,010

The Increase/(Decrease) in Market Value of Investments reflects fluctuations in interest rates and market conditions including Foreign Currency Exchange Rates applied to Auckland Bowls Incorporated funds managed by First NZ Capital Securities Limited. It is not Auckland Bowls Incorporated's intention to sell these investments ahead of maturity.

#### 8. STAFF AND OVERHEADS (Administration Expenses)

( to the contract of the contr		
	2017	2016
	\$	\$
Staff Costs	302,300	378,399
Occupancy	45,737	45,865
Administration	14,944	14,433
Committee Expenses	10,603	12,241
Computer Expenses	7,547	4,748
Insurance	7,360	7,368
Legal Fees	1,537	3,341
Motor Vehicle Expenses	6,583	9,578
Photocopying	5,951	9,034
Stationery, Postage and Printing	7,071	8,466
TOTAL EXPENSES ALLOCATED	409,632	493,472
Consultancy	14,807	5,801
Advertising and Promotion	51,052	56,334
TOTAL ADMINISTRATION EXPENSES	475,491	555,606

#### 9. CONTINGENT LIABILITES AND CAPITAL COMMITMENTS

At balance date, there are no known contingent liabilities (2016: \$0) or capital commitments (2016: \$0). Auckland Bowls Incorporated has not granted any securities in respect of liabilities payable by any other party whatsoever.

#### 10. OPERATING LEASE COMMITMENTS

Lease commitments (photocopier) under non-cancellable operating leases:

	\$	2016 \$
Within one year	5,160	4,800
Beyond one year	20,640	4,800
	25,800	9,600

#### 11. RELATED PARTIES

Auckland Bowls Inc. is the Appointor of Trustees and Final Beneficiary to the Blue Waters Community Trust (BWCT). BWCT operates independently of Auckland Bowls Inc. and there is no commonality between Trustees of BWCT and the Board members of Auckland Bowls Inc. Auckland Bowls Inc. has no influence over the grant decisions that are made by BWCT.

Grants Received in Advance	2017	2016
	\$	\$
BWCT	375,000	450,000
Rawhiti Fund	30,400	-
	405,400	450,000

#### 12. ACTIVITIES OF AUCKLAND BOWLS INCORPORATED

Auckland Bowls Incorporated was incorporated on 3 May 1974. Auckland Bowls Incorporated has continued to provide sports administration services to the members.

#### 13. SUBSEQUENT EVENTS

There have been no subsequent events.



# Auckland Bowls Incorporated Independent auditor's report to members Report on the Performance Report

#### **Opinion**

We have audited the performance report of Auckland Bowls Incorporated (the entity), which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 30 April 2017, the statement of financial position as at 30 April 2017, and the statement of accounting policies and other explanatory information.

#### In our opinion:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;
- b) the accompanying performance report gives a true and fair view of:
  - i. the entity information for the year then ended;
  - ii. the service performance for the year then ended; and
  - iii. the financial position of Auckland Bowls Incorporated as at 30 April 2017 and of its financial performance, and cash flows for the year then ended

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Performance Report section of our report. We are independent of Auckland Bowls Incorporated in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Auckland Bowls Incorporated.

#### CHARTERED ACCOUNTANTS

Level 4, 21 Queen Street Auckland 1010, New Zealand PO Box 106 090 Auckland 1149, New Zealand Telephone: +64 9 366 5000 wbcq.co.nz

William Buck Christmas Gouwland

Praxity.

ASSOCIATE
GLOBAL ALLIANCE OF
INDEPENDENT FIRMS



#### Responsibilities of the Committee for the Performance Report

The Committee are responsible for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- the preparation of a performance report on behalf of the entity that gives a true and fair view, which comprises:
  - the entity information;
  - the statement of service performance; and
  - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report
  - in accordance with Public Benefit Entity Simple Format Reporting Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board, and
- for such internal control as the Committee determine is necessary to enable the preparation of the
  performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Committee are responsible on behalf of Auckland Bowls Incorporated for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Committee either intend to liquidate Auckland Bowls Incorporated or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of the use of the going concern basis of accounting by the Committee and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Auckland Bowls Incorporated's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the performance report, including the
  disclosures, and whether the performance report represents the underlying transactions and events in a
  manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. The engagement director on the audit resulting in this independent auditor's report is Alison Mary Anderson.

William Buck Christmas Gouwland Audit Limited

William Buck Christmas houland

Auckland 7 June 2017

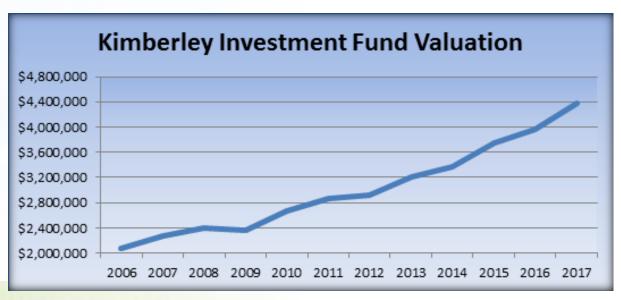
#### KIMBERLEY INVESTMENT COMMITTEE REPORT

In 2006 Auckland Bowls received \$2,065,000 from the sale of its Kimberley Road property. The Kimberley Investment Committee was then set up and currently consists of Graeme Bennett, Bob Croker, David Timms and Hadden Vernon. These members are appointed by the Auckland Bowls Board for a two year term, with a rotation policy in place where two members are eligible for reappointment each year.

The funds are administered by the above committee and have a current market value as at 30 April 2017 of \$4,380,908. This represents an increase of 10.45% on last year (\$3,966,332). In accordance with the Statement of Investment Policies the portfolio has been diversified and now includes:

ASSET CLASS	CURRENT VALUE	PORTFOLIO PERCENTAGE	TARGET PORTFOLIO PERCENTAGE
New Zealand Equities	\$ 1,346,568	30.7%	18%
Australian Equities	\$ 423,307	9.7%	9%
Global Equities	\$ 1,105,777	25.2%	31%
New Zealand Bonds	\$ 919,651	21%	23%
Property	\$ 239,608	5.5%	6%
Cash	\$ 66,523	1.5%	8%
Alternative Equities	\$ 279,475	6.4%	5%
PORTFOLIO TOTAL	\$4,380,908	100%	100%

The committee is very pleased with the information and recommendations provided by the advisors First NZ Capital. Careful consideration is given to all investment decisions.



Income received was higher than last year at \$117,838 (2014: \$108,825), while the equity investments have increased in line with current market conditions, to produce an excellent result for the year.

I look forward to working with the committee members throughout the coming year as we manage this valuable asset on behalf of Auckland Bowls Inc.

Bob Croker CHAIRMAN KIMBERLEY INVESTMENT COMMITTEE

#### RAWHITI FUND COMMITTEE REPORT

Following the sale of the Rawhiti Bowling Club a Deed of Agreement was signed by Auckland Bowls and the Rawhiti Bowling Club. As part of the Deed a Rawhiti Fund Sub-Committee was set up comprising two members appointed by the Rawhiti Bowling Club, two members appointed by the Auckland Bowls Board and one independent member.

The current members of the Rawhiti Fund Sub-Committee are Graeme Bennett (Independent Chairman); Rod College and Gerard Hulst (Rawhiti); Peter McKechnie and Michael Feek (Auckland Bowls).

The Deed followed the Resolutions of the members of Rawhiti at the time of dissolution and sets out how the funds can be invested and what they can be spent on. The terms are as follows:

- The Rawhiti Fund must be invested only in prudent term deposits
- The Rawhiti Fund is to be used and expended for the significant changes required to advance, develop, promote and grow the game of bowls in Auckland
- The Rawhiti Fund may be expended (in whole
  or part) to finance the construction of indoor
  bowling facilities in the central Auckland area,
  subject to any such indoor facilities first being the
  subject of a feasibility study which indicates that
  they are likely to be sustainable and in the long
  term interests of bowls in central Auckland; and
- Income from the Rawhiti Fund may be made available for grants to clubs that can demonstrate ongoing viability in terms of finance and membership.

**Bank Value** ANZ 500,000 \$ ANZ 610,909 ANZ \$ 650,000 **ANZ Master** \$ 33,652 \$ **ASB** 508,341 **ASB** \$ 518,501 ASB \$ 750,000 **ASB Master** \$ 255,645 \$ Rabobank 650,000 \$ Rabobank 500,000 Rabobank \$ 600,000 **TOTAL FUND** 5,577,048 On the 24th August 2015 the Rawhiti Bowling Club transferred \$5,413,868 to Auckland Bowls. As at the 30th April 2017 the fund is \$5,577,048 (2016: \$5,456,270) after allowing for income and expenditure since inception.

The committee has agreed to allocate \$2.5m of the fund over the next five years towards Club Development Agreement's which Auckland Bowls is currently setting up with a number of clubs. The remainder of the fund has not been allocated to any project at this stage.

It has also been agreed that the income will not be made available for grants to clubs at the moment. This will allow more time for the income to grow.

Thank you to my fellow committee members for their commitment and I look forward to working with you throughout the coming year.

Graeme Bennett CHAIRMAN RAWHITI FUND COMMITTEE

#### AUCKLAND BOWLS MANAGMENT AND BOARD

#### STAFF

General Manager: Phil Vyver Marketing Executive: Paul Tuckley Events Manager: Mia Smith

Events and Administration: Kristina Fry

Club Liaison Manager: Shelley Hodgkinson - contract

finished March 2017

#### SOLICITOR

Foy and Halse

#### **AUDITOR**

William Buck Christmas Gouwland

#### PATRON

Ian Birch OBE

#### LIFE MEMBERS

Mr Kevin Hickland Mr Peter Riddell Mrs Thelma Sandstad

#### BOARD OF MANAGEMENT ATTENDANCES

During the year, the Board of Management held 11 monthly meetings between June 2016 and May 2017.

#### FINANCE COMMITTEE ATTENDANCES

The Finance Committee continuously reviews the financial position of Auckland Bowls Inc. and makes recommendations to the Board when appropriate. Eleven monthly meetings were held between June 2016 and May 2017.

#### OPERATIONS COMMITTEE ATTENDANCES

The Operations Committee met 10 times between July 2016 and May 2017 for full meetings.



#### Bruce Anderson, CHAIRMAN

- Member, Past President and Life Member Glendowie Bowls 1996 - current
- Board Member and Chairman Auckland Museum 1998 -2008.
- Board Member and Chairman Presbyterian Support 1986 1999.
- CEO Auckland City Council 1983 1996. City Engineer Auckland City 1977 1983.



#### Murray Dorreen, PRESIDENT

- Member Mt. Albert Bowling club since
- President Mt. Albert two times and Life member
- Vice President 2 years and President 2 years of Auckland Bowls
- Have held elected positions 3 years Councilor Mt. Albert 1978/80
- 9 years as Community Board member 3 as Chairman Eden-Albert Bd



#### Jill Fraser, VICE PRESIDENT

- Member, President, Board Member Pakuranga Bowling Club 2005-2015
- Auckland Bowls Representative 2005-2008
- Accredited bowls coach from 2007
- Auckland Bowls Board Member from
- Owner/Manager/Director of two successful businesses in Auckland for 30



#### Peter McKechnie, BOARD MEMBER

- Member of Henderson Bowling Club since 1997
- President Henderson Bowling Club for three years.
- Member Auckland board from 2007 to
- Auckland Bowls President for two years.



#### Michael Feek, BOARD MEMBER

- Member, two times President, Chairperson and Life Member of Mt Albert Bowling Club 1979 – Present
- Board Member Auckland Bowls 1998 2002
- Woolworths NZ Ltd 1967 2002
- Consultant/Specialist Woolworths NZ Ltd merchandise systems Progressive Enterprises Ltd 2002 - 2009



#### Helen Blick, BOARD MEMBER

- Member of Kohimarama / Carlton
- Cornwall Bowling Clubs 2009 current Match Committee The Grange Golf Club 2004 - 2008
- Board Member College Rifles Sports 2002 - 2006
- Owner/Building & Operations Manager
- Apartment Services Ltd 2011 current Sponsorship, Marketing, Importer Liquor, Hospitality Industry 1979 2000



#### Chris Salesa, BOARD MEMBER

- East Tamaki Bowling Club: 2009-2016 Match Comittee 2008-2016 Tournament Manager
- Auckland Samoa Bowls: 2010-2016 Secretary 2011-2016 Selector
- Pacifika Bowling Club: 2010-2016 Committee Member 2010-2016 Tournament Manager 2014-2016 President

#### 1-5 YEAR WINNERS

#### 1-5 YEAR SINGLES - WOMEN

Winner: Lesley McLinden (Mangere)
Runner up: Danielle Pooi (Glen Eden)
3rd Equal: Ngaire Bruce (Kohimarama) AND

Marianne Coldham (Carlton Cornwall)

#### 1-5 YEAR SINGLES - MEN

Winner: Alex Reed (Pt Chevalier)
Runner up: Aiden Takarua (Pt Chevalier)
3rd Equal: Roger Johnson (St Heliers) AND

Gary Cotter (Pt Chevalier)

#### 1-5 YEAR PAIRS - WOMEN

Winner: Lesley McLinden, Leeane Poulson (Mangere)

Runner up: Ling Qu, Sheila Putu (St Heliers)

3rd Equal: Chelsea Farley, Tessa Farley (Balmoral Women's)

AND Kaye Wilson, Chris Staples (Kohimarama)

#### 1-5 YEAR PAIRS - MEN

Winner: Scott Harrison, Artem Chesnokov (Balmoral) Runner up: Jay Dayal, Mike Whynn (Blockhouse Bay) 3rd Equal: Mark Posa and Roger Johnston (St Heliers)

AND David Ball, Kevin Beasley (Mt Wellington)

#### 1-5 YEAR TRIPLES - WOMEN (SIMPSON CUP)

Winner: Chelsea Farley, Tessa Farley, Linda Farley

(Balmoral Women)

Runner up: Tee Tereapii, Margarita Kelly, Carol Berry

(Composite)

3rd: Paris Baker, Caroline Dubois, Danielle Po'oi

(Avondale)

#### 1-5 YEAR TRIPLES - MEN

Winner: Aiden Takarua, Jeremy Brosnan,

Richard Salter (Glen Eden)

Runner up: Graham Farley, Ian Hughes, Paul Jerrom (Balmoral)

3rd Equal: Jay Dayal, John Crow, Mike Whynn

(Blockhouse Bay), Willie Tanaka,

Sete Lefono, Naki Taviliniu (East Tamaki)

#### 1-5 YEAR FOURS - WOMEN

Winner: Puna Paretoa, Caroline Dubois, Laura Tauniva,

Paris Baker (Avondale)

Runner up: Chelsea Farley, Tessa Farley, Marika Knez,

Linda Farley (Balmoral Women)

3rd Equal: Suzanne Ranginui, Titia Ryder, Jane Field,

Ling Qu (Composite) AND Marianne Coldham, Jordanna Franich, Janine Young, Joyce Rugg

(Carlton Cornwall)

#### 1-5 YEAR FOURS - MEN

Winner: Anthony Mitchinson, Danny Belsham,

Greg Holt, Wally Mearns (Howick)

Runner up: Jeremy Brosnan, Mick Norris, Chris

Clausen, Richard Salter (Glen Eden) Jay Dayal, John Crow, Mike Whynn,

3rd Equal: Jay Dayal, John Crow, Mike Whynn, Allan Blackman (Blockhouse Bay) AND

Larry Ferregel, Warwick Ford,

Alex Marshall, Tony Little (Pakuranga)

#### AUCKLAND CLUB CHAMPIONSHIPS

#### CHAMPION OF CHAMPION SINGLES - WOMEN

Winner: Sue Curran (St Heliers)
Runner up: Sue Scott (Pt Chevalier)
3rd Equal: Mere Ansell (New Lynn) AND
Doreen Jensen (Onehunga & Distrcts)

#### CHAMPION OF CHAMPION SINGLES - MEN

Winner: Tony Balogh (Glen Eden)

Runner up: Graham King (Onehunga & Districts)
3rd Equal: Tony Klarich (St George) AND

Martin Dixon (Hillsboro)

### CHAMPION OF CHAMPION 1-5 YEAR SINGLES - WOMEN

Winner: Sheila Putu (Mt Wellington) Runner up: Titia Ryder (Waiheke)

3rd Equal: Kay Wilson (Kohimarama) AND

Gail Clark (New Lynn)

#### CHAMPION OF CHAMPION 1-5 YEAR SINGLES

- MEN

3rd Equal:

Winner: Gary Cotter (Pt Chevalier)

Runner up: Mamae Taurua, Grey Lynn (Grey Lynn)
3rd Equal: Chris Watkins (Balmoral) AND
Gerard Plaisier (Henderson)

#### CLUB CHAMPIONSHIP PAIRS - WOMEN

Winner: Karen Hema, Selina Goddard (Carlton Cornwall)
Runner up: Eileen Badham, Helen Blick (Kohimarama)

3rd Equal: Brenda Bradford, Robyn Fisher

(Hillsboro Women) AND Vickey Peterson,

Titia Ryder (Waiheke)

#### CLUB CHAMPIONSHIP PAIRS - MEN

Winner: Warwick Frederikson, Glenn Rich

(Blockhouse Bay)

Runner up: Logo Simanu, Mike Bradshaw (Onehunga

& Districts)

3rd Equal: Mike Haysham, Colin Haysham (Waiheke)

AND Chris Lowe, Peter Thorne (Hillsboro)

#### CLUB CHAMPIONSHIP TRIPLES - WOMEN

Winner: Angela Temple, Jenny Jones,

Jenny Stockford (Pt Chevalier)

Runner up: Corinne Pritchard, Brenda Bradford,

Isobel Easton (Hillsboro Women's)

Jane Fenton, Jenny Tough, Judy Olsson (Glen Eden) AND Vicky Peterson,

Deb Pain, Teitia Ryder (Waiheke)

#### CLUB CHAMPIONSHIP TRIPLES - MEN

Winner: Malcolm Wright, Chris Salesa,

Leon Wenzlick (East Tamaki)

Runner up: Kolani Maota, Pat Bell, Ueta Otinero

(Avondale)

3rd Equal: Mike Galloway, Martin Dixon,

Gavin Brown (Hillsboro) AND Phil Taylor, Tua Pereeti, Teo Turua (Bridge Park)

#### CLUB CHAMPIONSHIP FOURS - WOMEN

Winner: Angela Temple, Gail Clark, Sue Scott,

Jenny Stockford (Pt Chevalier)

Runner up: Karen de Jongh, Ben Crowe, Helen Van der Walt,

Liz Badenhorst (Carlton Cornwall)

3rd Equal: Connie Cheng, Bett, Leong, Virginia Leong,

Bronwyn Pratt (Remuera) AND Claire Lines,

Donna Cross, Etsuko McKessack, Vivien Young (Mt Eden)

#### CLUB CHAMPIONSHIP FOURS - MEN

Winner: Mike Galloway, Martin Dixon,

Gavin Brown, James Gavin (Hillsboro)

Frankie Taungahihifo, Allan Hansen, Runner up: Ray Seaman, Utu Vavae, (Onehunga)

3rd Equal: Gary Cotton, Kidd Enua, Loto Fakaalofa,

Tom King (Mangere) AND Neville Hill, Graham King, Steve Bicknell, Charlie Symons

(Onehunga & Districts)

#### AUCKLAND CHAMPIONSHIPS

#### AUCKLAND SINGLES - WOMEN

Rebecca Jelley (Carlton Cornwall) Winner: Runner up: Carol Bennett (Onehunga & Districts)

Sue Curran (St Heliers) AND

Mary O'Keefe (Blockhouse Bay)

#### AUCKLAND SINGLES - MEN

3rd Equal:

Winner: Jerry King (Otahuhu Railway)

Neil Fisher (Howick) Runner up:

3rd Equal: Chris Salesa (East Tamaki) AND

Scott Lambly (East Tamaki)

#### AUCKLAND PAIRS - WOMEN

Winner: Aggie Motu, Kirsty Hill (Pt Chevalier) Runner up: Diane Harris, Sue Peters (Howick Women's) 3rd Equal: Karen Hema, Rebecca Jelley (Carlton Cornwall)

AND Alison Rennie, Jill Fraser (Carlton Cornwall)

#### AUCKLAND PAIRS - MEN

Winner: Mike Galloway, Martin Dixon (Hillsboro) Steve Hoeft, Phil Aitken (Pt Chevalier) Runner up: 3rd Equal: Jordan King, Ciaran MacElvanna (Hillsboro)

AND Joe Whitelaw, Bill Whitburn

(Carlton Cornwall)

#### AUCKLAND TRIPLES - WOMEN

Winner: Sonia Macdonald, Eileen Badham,

Helen Blick (Kohimarama)

Runner up: Doreen Jensen, Carol Bennett, Lavinia Ruka

(Onehunga & Districts)

3rd Equal: Merise Taiaroa, Chrissy Pegg, Judy Raill

(Glen Eden) AND Jeanette Scarott,

Allison Morrow, Irene Manning (Mt Wellington)

#### AUCKLAND TRIPLES - MEN

Winner: Mike Galloway, Martin Dixon,

Gavin Brown (Hillsboro)

Runner up: Willow Wilson, Mel Sam, Brian Froggatt

(Onehunga & Districts)

Warwick Frederikson, Glenn Rich, 3rd Equal:

Sean Hird (Blockhouse Bay) AND John James, Section Blue Pakuranga One Odie Walter, Allan Moyle (Balmoral)

#### AUCKLAND FOURS - WOMEN

Winner: Joy Spence, Amy Cheung, Anne Renwick,

Iamie Chen (St Heliers)

Runner up: Angela Temple, Sue Scott, Gail Clark,

Jenny Stockford (Pt Chevalier)

3rd Equal: Diane Harris, Jo Stanton, Sue Peter,

> Glennis Davey (Howick Women's) Jane Fenton, Jenny Tough, Judy Olsen,

Chrissy Pegg (Glen Eden)

#### AUCKLAND FOURS - MEN

Winner: Chris Lowe, Jordan King, Martin Dixon,

Ciaran MacElvanna (Hillsboro)

Noel Childs, John Petelo, Steve Hoeft, Runner up:

Phil Aitken (Pt Chevalier)

Peter Hurle, Nick Thompson, Sean Hird, 3rd Equal:

Graham Growcott (Blockhouse) Rob Ashton, Petar Sain, Vladimir Marsic, Tony Garelja (Carlton Cornwall)

#### AUCKLAND 2-4-2 MIXED PAIRS

Winner: Linda Ralph, Bryan Chapman (Composite) Runner up: Barry Aspin, Doreen Jensen (Composite) Kirsty Hill, Ken Fitness (Onehunga & 3rd Equal:

Districts) AND Sean Hird, Rebecca Jelley

(Composite)

#### WOMEN'S PREMIER OPEN SINGLES

Winner: Deb White (Hinuera) Ling Qu (St Heliers) Runner up:

3rd Equal: Doreen Jensen (Onehunga & Districts)

Leanne Stewart (Hikurangi)

#### GOLD STAR FOR 5 CENTRE TITLES:

Linda Ralph (Carlton Cornwall) Ciaran MacElvanna (Hillsboro)

#### GOLD STAR FOR 10 CENTRE TITLES:

Mike Galloway (Hillsboro) Martin Dixon (Hllsboro) Gavin Brown (Hillsboro)

#### INTERCLUB

Division 1

#### SATURDAY INTERCLUB 8'S - WOMEN

WINNER RUNNER UP Premier Division St Heliers Glen Eden Probables Mt Eden Onehunga & Districts

Glen Eden Possibles Division 2 Mangere

#### SATURDAY INTERCLUB 8'S - MEN

WINNER RUNNER UP Premier Division Howick Fencibles Blockhouse Bay 1 St Heliers Gold Division 1 Mangere Kotuku Bridge Park Sharks Division 2 Glen Eden Platinum Division 3 East Tamaki ITM Jacks Carlton Cornwall Black Division 4 Glen Eden Bronze Howick Pioneers Division 5 Mt Albert Blue ORBC On-Track Division 6 East Tamaki ITM Deuces Epsom Gold

#### SATURDAY INTERCLUB HALF DAY 6'S:

WINNER RUNNER UP Auckland Gray Section Red Oratia Titirangi Kauri's

#### HEARTLANK BANK NATIONAL INTERCLUB WOMEN'S DIVISION 1

Winner: Onehunga & Districts Runner up: Carlton Cornwall Black

#### HEARTLAND BANK NATIONAL INTERCLUB WOMEN'S DIVISION 2

Blockhouse Bay Red Winner: Mangere Bluebirds Runner up:

#### HEARTLAND BANK NATIONAL INTERCLUB MEN'S DIVISION 1

Hillsboro Gold Winner: Bridge Park Sharks Runner up:

#### HEARTLAND BANK NATIONAL INTERCLUB MEN'S DIVISION 2

Winner: Ellerslie Bronco's Runner up: Blockhouse Bay Two

#### 1-5 YEAR INTERCLUB

Winner: Balmoral Gold

Runner up: Onehunga & Districts Juniors

#### WINTER INTERCLUB

Winner: Mangere Kotuku Bridge Park Runner up:

#### NATIONAL WINNERS AND FINALISTS

#### HEARTLAND BANK NATIONAL OPEN CHAMPIONSHIPS 2016-2017

Winner Women's Singles: Selina Goddard (Carlton Cornwall) Third Equal Women's Singles: Catherine Bien (St Heliers) Third Equal Women's Pairs:

Reen Stratford (s), Linda Ralph

(Composite)Estelle Hickey (s), Val Keightley (Composite)

#### BOWLS NEW ZEALAND NATIONAL INTERCLUB CHAMPIONSHIPS 2017

Men's Third Equal - Hillsboro Singles: Mike Galloway

Pairs: Chris Lowe (s), Martin Dixon Fours: Jordan King (s), Ciaran MacElvanna,

#### NATIONAL CLUB CHAMPIONSHIPS 2016

Grant Goodwin, Gavin Brown

Runner up 2-4-2 Mixed Pairs: Rob Ashton (s), Linda Ralph

(Carlton Cornwall)

Third Equal Women's Pairs: Aggie Motu (s), Kirsty Hill

(Pt Chevalier)

Third Equal Women's Triples: Sonia MacDonald (s),

Eileen Badham, Helen Blick

(Kohimarama)

#### NATIONAL UNDER 21 WOMEN'S SINGLES 2017

Runner up: Mackenzie Blucher (Te Atatu Peninsula)

#### NATIONAL UNDER 21 MEN'S SINGLES 2016

Runner up: Aiden Takarua (Pt Chevalier)

#### AUCKLAND BOWLS REPRESENTATIVES

#### AUCKLAND OPEN WOMEN:

Anne Bateman; Catherine Bien; Sue Curran; Selina Goddard; Karen Hema; Estelle Hickey; Rebecca Jelley; Doreen Jensen; Linda Ralph;

Alison Rennie. Coach: Jill Fraser Manager: Irene Goddard.

#### AUCKLAND OPEN MEN:

Rob Ashton; Scott Cottrell; Dan Delany; Neil Fisher; Steve Hoeft; Jordan King; Ciaran MacElvanna; Petar Sain; Ray Skoglund; Nick

Thompson

Coaches: Petar Sain and Chris Salesa

Manager: Jack Waikawa

#### AUCKLAND 1-8 YEAR WOMEN:

Helen Blick; Aggie Motu; Maroi Pereeti; Judy Raill; Jenny Stockford;

Claire Tawharu; Angela Temple; Janine Young

Coach: Diana Smith Manager: Maria Smith

#### AUCKLAND 1-8 YEAR MEN:

Phil Aitken; Jeremy Brosnan; Allan Hansen; Steve Hoeft; Taylor Horn; Scott Lambly; Luka Mataora; Vince Pittman; Ta Rito; Aiden

Takarua; Phil Taylor; Teo Turua

Coach: Grant Hema Manager: Willis Wichman

#### AUCKLAND 1-5 YEAR WOMEN:

Gail Clark; Marianne Coldham; Chelsea Farley; Tessa Farley; Rachel Hancock; Lesley McLinden; Puna Paretoa; Danielle Poi'o; Sheila

Putu; Ling Qu; Joyce Rugg; Laura Tauniva

Coach - Paul Stier Manager - Weng Lim

#### **AUCKLAND 1-5 YEAR MEN:**

Albert Ale; David Ball; Kevin Beasley; Mark Compton; Artem Chesnokov; Pat Curtis; Scott Harrison; Greg Holt; John Lambarth; Wally Mearns; Mark Posa; Jeremy Reynolds; Derek Standen; Charlie

Symons; Mamae Taurua; Mike Whynn

Coach: Esther Eu

Manager: Deborah Garside.

#### SPECIAL AWARDS

#### ADMINISTRATOR OF THE YEAR

Nominees: Graeme Clisby (Epsom), Howard Sandler

(Auckland), Malcolm Martin (Howick),

Margaret Remi-Kenyon (Balmoral Women's),

Jenny Jones (Pt Chevalier)

WINNER: Malcolm Martin (Howick)

#### PERSONALITY OF THE YEAR

Nominees: David Akaruru (Onehunga), Barry Aspin

> (Te Atatu Peninsula), Peter O'Flahterty (Howick), Paul Newman (Mangere)

WINNER: Barry Aspin (Te Atatu Peninsula)

#### OFFICIAL OF THE YEAR

Les Smith (Mangere) Nominee: WINNER: Les Smith (Mangere)

#### VOLUNTEER OF THE YEAR

Nominees: Dave Lehrke (Mangere), Gale Ngatai (Onehunga),

> Irene Turley (Howick), Clara Bowman (Carlton Cornwall), Glennis Davey (Howick), John Amodeo

(Glendowie), Maureen Rollo (Mangere),

Sandra Condon (Kohimarama),

WINNER: Clara Bowman (Carlton Cornwall)

#### COACH OF THE YEAR

Nominees: Diana Smith (Blockhouse Bay)

Tom King (Mangere),

WINNER: Diana Smith (Blockhouse Bay)

#### YOUNG BOWLER OF THE YEAR

Selina Goddard (Carlton Cornwall), Nominees:

Aiden Takarua (Pt Chevalier)

WINNER: Selina Goddard (Carlton Cornwall)

#### CLUB OF THE YEAR

New Lynn Bowling Club Nominees:

Blockhouse Bay Bowls

Onehunga & Districts Bowling Club

WINNER: Blockhouse Bay Bowls

#### INTERCLUB CLUB OF THE YEAR

WINNER: Glen Eden Bowling Club

#### AUCKLAND BOWLER OF THE YEAR

WINNER: Martin Dixon (Hillsboro Bowls)

#### AUCKLAND AND NORTH HARBOUR GREEN KEEPERS ASSOCIATION GREEN KEEPER OF

THE YEAR

WINNER: Mike Galloway (Hillsboro Bowls)

#### THE TRUSTS NEW ZEALAND OPEN 2017

#### THE TRUSTS SINGLES - WOMEN

Winner: Elaine McClintock (Browns Bay) Runner up: Margaret O'Connor (Queenstown) Esther Eu (Blockhouse Bay) AND 3rd Equal:

Lindsay Nicholls (Coromandel)

#### THE TRUSTS SINGLES - MEN

Winner: Richard Girvan (Nelson Bays) Runner up: Chris Le Lievre (Glenroy) 3rd Equal: Taylor Horn (Glen Eden AND Mike Galloway (Hillsboro)

#### RYMAN HEALTHCARE PAIRS - WOMEN

Winner: Marilyn McLeod, Elaine McClintock

(Composite)

Runner up: Anne Bateman, Carol Bennett (Onehunga

& Districts)

Karen Hema, Selina Goddard 3rd Equal:

(Carlton Cornwall) AND Gail Bagnell,

Tira Campbell (Composite)

#### RYMAN HEALTHCARE PAIRS - MEN

Winner: Chris Le Lievre, Jamie Hill (Composite) Kerry Chapman, Tony Grantham Runner up:

(Composite)

3rd Equal: Ray Martin, Richard Corry (Victoria) AND

Scott Harrison, Artem Chesnokov (Balmoral)

#### AEROBOWLS TRIPLES - WOMEN

Margaret O'Connor Christine Buchanan, Winner:

Anne Dorreen (Composite)

Jill Fraser, Judi Wong, Clara Bowman Runner up:

(Carlton Cornwall)

Karen de Jongh, Bev Crowe, Joyce Rugg 3rd Equal:

(Carlton Cornwall) AND Anne Bateman, Carol Bennett, Linda Ralph (Composite)

#### AEROBOWLS TRIPLES - MEN

Winner: Scott Evans, Schalk Mouton, Rory Soden

(Composite)

David Hood, Mike Reddy, Barry Allison Runner up:

(Composite)

3rd Equal: Neil Clarke, Trevor Harris, Kevin Marshall

(Hillcrest) AND Gary Lawrence, Len Bilich,

Graham Edwards (Pt Chevalier)

#### DISABLED PAIRS

Winner: Bruce Wakefield, Carolyn Crawford (Composite) Pam Walker, Lynda Bennett (Composite) Runner up: 3rd Equal: Peter Wylie, Steve Walker (Composite) AND

Suzie Mark Noble, Barry Wynks (Takaro)

#### DISABLED TRIPLES

Winner: Bruce Wakefield, Norm Earnshaw,

Lynda Bennett (Composite)

Runner up: Peter Wylie, Steve Walker, Pam Walker (Composite) Graham Skellern, Peter Whiting, Jill Brierley 3rd Equal:

(Composite) AND Mark Noble, Barry Winks,

Carolyn Crawford (Takaro)

#### OUR SPONSORS AND FUNDERS















